



Doing Business with Chinese Sponsor

OPSIP Process Meeting

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Chinese Based Sponsor Payment Issues

- Work with Chinese sponsors may be subject to taxes or fees by the Chinese Government which has the potential to result in less than full cost recovery.
- We should propose full advance payment if that is not possible scheduled payment clause not monthly invoicing.
- We should discuss the possibility of taxes or fees with our sponsor and have them be responsible for their payment and at a minimum responsible for full payment to us for our costs.
- We will develop a payment clause to address this concern.